

## Making a smooth transition

With a Transition to Retirement strategy you can continue working and access your super.

Retirement used to represent a sharp break with the past—one day you were working full time, the next you were sitting at home with the rest of your life ahead of you. These days, the transition doesn't have to be quite so abrupt.



Many Australians are keeping themselves active and engaged by continuing for longer in the workforce on a part-time or contractual basis. In fact, more than two in five Australians who work full time and intend to retire are looking to reduce their hours first.<sup>[1]</sup>

The good news is that in the few years prior to retirement you can start to draw an income from your retirement nest egg while you continue working and contributing towards your super.

### Access your super the smart tax way

If you've reached your super 'preservation age' (currently 55 but rising to 60), you can take some of your existing super as an income stream to help make your transition to retirement a smooth one.

This is called a transition to retirement (TtR) strategy. And it can be very tax effective.

- You can continue to work and contribute towards your super using tax-effective salary sacrifice contributions.
- You can top up your income with a tax-effective income stream from your retirement account (between 4% and up to 10% of the account balance can be drawn each year).
- And there's even a way to 'refresh' your TtR strategy every year for potentially even more tax benefits.

There are two main ways you can use a TtR strategy.

#### 1. Less work, potentially the same after-tax income

The first option is a TtR strategy that may allow you to cut down your working hours while maintaining the same level of after-tax income.



Let's say you're over 55, you earn \$75,000 a year before tax and you have \$250,000 in your super. You want to cut back your working hours, which will reduce your before tax salary from \$75,000 to \$53,500.

As shown in the table below, by using a TtR strategy, you can maintain your after-tax income, despite reducing your work hours.

	<b>Before TtR strategy</b>	<b>After TtR strategy</b>
<b>Salary</b>	\$75,000	\$ 53,500
<b>TtR allocated pension</b>	-	\$ 17,519
<b>Gross assessable income</b>	\$75,000	\$71,019
<b>Income tax</b>	(\$17,047)	(\$13,066)
<b>Take home pay</b>	\$57,953	\$57,953

But it does come at a price—your super balance may dwindle over time as you draw down your pension payments.

## 2. Same hours, more super

The other option is a TtR strategy that may allow you to maintain your work hours, but increase your salary sacrifice contributions to super, and supplement your income with a TtR pension so that there is no reduction in your after-tax income.

So let's say you're over 60, earning \$60,000 a year before tax and you have \$200,000 in your super, and you choose to use the full amount to start a pension.

As shown in the table below, together with your pension income, you can salary sacrifice \$24,380 a year and still receive the same amount of after-tax income in your pocket.

	<b>No transition to retirement</b>	<b>Transition to retirement</b>
<b>Gross salary</b>	\$60,000	\$60,000
<b>Less salary sacrifice</b>	\$0	(\$24,650)
<b>Pension income</b>	\$0	\$20,000
<b>Less tax paid on salary (and pension)</b>	(\$12,000)	(\$7,350)
<b>Net income</b>	\$48,000	\$48,000
<b>Tax paid on super contribution</b>	\$0	\$3,697
<b>After tax contribution to super</b>	\$0	\$20,953
<b>Total tax paid</b>	<b>\$12,000</b>	<b>\$11,047</b>



What's more at the end of the year, you've boosted your super by \$953. If you do this for ten years, that's potentially an extra \$9,530 for your retirement, simply by managing your money in a different way.

## **Finding the right balance**

A TtR strategy can be an effective way to boost your super savings, but it also has superannuation, taxation and social security implications.

We can help you strike the right balance and work out how to make your transition to retirement.

To find out more about TtR strategies or whether a TtR strategy may be suitable for you, call us today on 1300 982 499.

### **What you need to know**

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The examples provided are illustrative only and are not an estimate of the income you will receive or fees and costs you will incur. The examples are based on the following assumptions:

- \$35,000 p.a. concessional cap for individuals aged 60 and over, and after allowing Superannuation Guarantee contributions of 9.25%, the concessional cap is not exceeded.
- Tax rates for 1 July 2013 have been applied
- Individual earns less than \$300,000 pa

[1] [http://www.ausstats.abs.gov.au/ausstats/subscriber.nsf/0/61A0264E827F59C4CA25768E002C8F72/\\$File/62380\\_jul%202008%20to%20jun%202009.pdf](http://www.ausstats.abs.gov.au/ausstats/subscriber.nsf/0/61A0264E827F59C4CA25768E002C8F72/$File/62380_jul%202008%20to%20jun%202009.pdf)

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